

Lexington Corporation

Provides financial advisory services to value investors.

Welcome to Lexington Corporation

Lexington is a financial advisory firm that offers services in real estate, asset management, estate planning and consulting for high net-worth individuals and corporate clients.

Tailored Solutions

Lexington offers a wide range of strategies reflecting the needs and preferences of our clients. Client services are tailored to ensure the delivery of the firm's resources to meet the unique needs of our clients throughout the world.

Services

Real estate

Through our Japan and U.S. based staff we help identify investment properties based upon client parameters, assess risk and conduct appropriate underwriting, monitor economic conditions and market trends in both the U.S. and Japan. We utilize an extensive network of real estate brokers, property management companies, and local real estate investors built over the last 15 years of our principals' direct real estate investing experience. We support clients with legal and financial advice related to the purchase or sale of real estate in the U.S. or Japan.

Asset management

We asset manage over 2800 apartments in the U.S. and Japan. Our 3 senior asset managers have combined experience of over 40 years in the apartment industry and have assembled a strong team of professionals in the U.S. Directly managing properties helps us exercise control over expenses, strategy, reporting and operations. We also oversee third-party management companies on behalf of our clients. Our bilingual professionals work with both U.S. and Japanese accounting firms to provide assistance in both U.S. and Japanese tax filing requirements.

Estate planning

We work closely with select accounting and legal firms to help our clients with intergenerational wealth preservation and transfer. Lexington is unique in that it does not sell any financial or insurance products itself, but instead acts as a consultant to help evaluate the best products to suit each client.

Consulting

We assist clients on projects ranging from negotiating international business/trademark agreements to asset disposal in both the US and Japan. We assist clients in evaluating financial investment risk and opportunities. We are able to leverage an international financial, legal, tax, and real estate network to provide value added consulting services on a varied range of projects.

Company

Our company provides time-proven strategies that help our investors make investment decisions in an ever changing market place.

History

Lexington was founded in 2002 with the objective of bringing together its principals knowledge of foreign investment opportunities with local financial structuring expertise. The principals brought together diverse backgrounds in the financial, accounting, legal, and real estate industries. The company took over the business of Commerzbank's Special Products Group in 2002, which had specialized in advising high net-worth Japanese individuals on investment and real estate products.

The company originally worked together with publicly listed U.S. REITS such as Essex Realty Trust and AIMCO to manage real estate investments in the U.S. As the U.S. and Japanese real estate under Lexington's asset management grew to over \$300MM Lexington started a U.S. real estate management subsidiary which now has over 60 employees located in 7 states in the U.S.A.

Lexington has also advised both Japanese and foreign clients on the acquisition and structuring of domestic Japanese real estate investments focusing on multi-family and bulk condominium purchases. In 2006, the company joint-ventured with BALS Corporation, a publicly listed Japanese firm, to sell luxury hotel condominiums in the U.S. In the first year of operation the joint venture had sales of over \$200MM.

Lexington currently works closely with several accounting and legal firms to provide inheritance tax planning.

Company Data

- Lexington Corporation is a Japanese Kabushiki Kaisha, with a paid-in capital of Yen 100,000,000.
- Registered as Non-Discretionary Financial Advisor.
- Holds Japanese Money Lending License.

Contact us

Office

Our office is conveniently located in the center of Tokyo near Hanzomon station, on the Hanzomon line. From the station it is a five minute walk to the Fuerte Kojimachi building. Also within walking distance you will find both the Imperial Palace and the National Theatre.

Directions

From Tokyo Station

Please take the Marunouchi line to Otemachi and change here for the Hanzomon line. The Hanzomon line will take you to Hanzomon station, please use exit number one.

From Shinjuku Station

Please take the J.R. Yamanote line to Shibuya station; here change to the Subway, Hanzomon line. The Hanzomon line will take you to Hanzomon station, please use exit number one.

Lexington Corpration

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